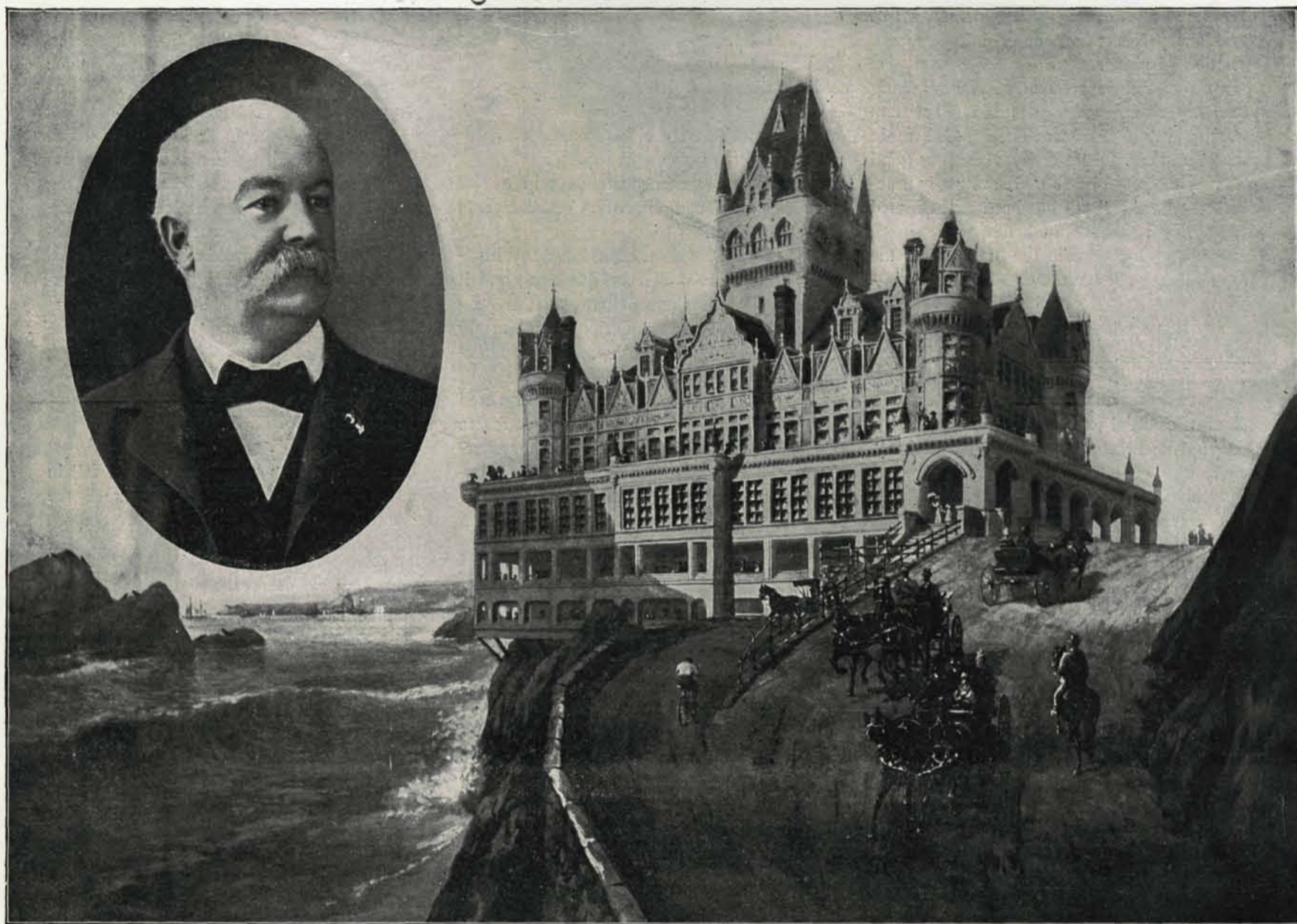


Two Tonophones at the Cliff House The Finest Resort Of Its Kind In the World



J. M. Wilkins Company Incorporated

SAN FRANCISCO, Dec. 25, 1902.

DEAR SIR:

I take great pleasure in being able to express my entire satisfaction in connection with the "Tonophone." Both instruments have run way ahead of expectations and a few months will see them paid for out of their own earnings.

Besides being good money makers, they also are great "entertainers," and I can safely say to you, that during my twenty years experience at the Cliff House, I have never seen or heard of anything of this description which could give such universal satisfaction.

Wishing you all the seasons compliments and a prosperous New Year.

Yours truly,

J. M. WILKINS.

— The Tonophone was awarded Gold Medal at the Pan-American Exposition —

THE RUDOLPH WURLITZER CO., Manufacturers, Cincinnati, O.

— Live Agents Wanted in every State. Large Profits —