

# Make Offer to Lease The Hotel Jamestown

Roy Carruthers of Detroit, One of the Foremost Hotel Men in America, and George O. Relf, Managing Director of Hotel Utah, Salt Lake City, Utah, Submit Proposition to Take Over Local Hotel for Long Period of Years and Offer Will Doubtless Be Accepted by Board of Directors of Hotel Jamestown, Inc., Wednesday Morning.

## LEADERS IN HOTEL WORLD

Mr. Carruthers Opened Palace and Fairmount Hotels in San Francisco and Hotel Pennsylvania in New York City and is President of Book-Cadillac Hotel, Detroit; Vice President and Managing Director of Olympic at Seattle, Wash., and Director of Bloomer-Dupont Properties Company of New York, Operating the Waldorf-Astoria in New York; Willard in Washington, D. C.; Bellevue-Stratford in Philadelphia and Windsor in Montreal—Mr. Relf is Former Resident of Jamestown With Wide Hotel Experience and Now Managing-director of Hotel Utah, Famous Hostelry at Salt Lake City, Utah—If Proposition is Accepted, Local Hotel Will Receive Benefit of Publicity Put Out by Various Hotels With Which Mr. Carruthers and Mr. Relf are Identified—No Change in Policy or in Hotel Staff Contemplated.

Negotiations for the leasing of the Hotel Jamestown by a new corporation known as the Relf-Carruthers Company, are under way and a special meeting of the board of directors of Hotel Jamestown, Inc., has been called for Wednesday morning at 11 o'clock for the purpose of taking final action in the matter. The Relf-Carruthers Company, which is being organized for the purpose of leasing the local hotel, consists of Roy Carruthers, one of the foremost hotel men in the United States, and George O. Relf, formerly of Jamestown, managing director of the Hotel Utah at Salt Lake City, Utah, also a prominent figure in the hotel world.

The Journal today interviewed Fletcher Goodwill, treasurer of Hotel Jamestown, Inc., regarding the matter of the leasing of the hotel.

"Is it true that the Hotel Jamestown has been leased for a period of years by outside hotel men?" Mr. Goodwill was asked.

"No," replied Mr. Goodwill. "The hotel has not been leased but we have received a proposition from outside persons desirous of leasing it and the matter will be submitted to the board of directors at a special meeting on Wednesday."

"What is your personal opinion about the proposition?" he was asked.

"As far as I am concerned," replied Mr. Goodwill, "if we can secure favorable terms, I think the proposition is a very desirable one, coming as it does from men who have had such wide experience in hotel matters and who stand so high among the hotel men of the United States."

Mr. Goodwill declined to make any statements regarding the period of the proposed lease or its terms. The lease is for a long term of years, it is understood.

The Journal has interviewed several of the members of the board of directors, however, all of whom have expressed themselves in favor of leasing the hotel, and it is expected that the board will take favorable action on the proposition Wednesday morning.

Messrs. Carruthers and Relf have been here in regard to the matter and their representative, Henry Polines, an experienced hotel man who was sent to Tokio, Japan, to open the Hotel Imperial, has also been here, making a survey of the hotel property.

While in the city, Mr. Carruthers expressed himself regarding the Hotel Jamestown. "It is a beautiful place," he said, "and presents great possibilities. If we acquire possession of it, we shall make it a first class hotel in every respect and will give it the benefit of widespread publicity in connection with other hotels in various cities with which Mr. Relf and myself are identified."

### Leader in Hotel World.

Roy Carruthers, perhaps the foremost figure in the hotel world today, who is associated with George O. Relf, managing director of the Hotel Utah, Salt Lake City, Utah, in an effort to lease the Hotel Jamestown for a long period of years, has been and is connected with several of the leading hotels in the United States. In the capacity of manager he opened the famous Palace hotel at San Francisco and the Fairmount in that city in 1916, and acting for E. M. Stadler, head of the Statler hotels in several of the larger cities, opened the Hotel Pennsylvania in New York city; the largest hotel in the world. He has been connected with several other hotels since that time and is now president of the Book-Cadillac hotel at Detroit; vice president and managing director of the Olympic at Seattle, Wash., and director of the Bloomer-Dupont Properties Company of New York city, operating the Waldorf-Astoria in New York; the Willard in Washington, D. C.; the Bellevue-Stratford in Philadelphia, and the Windsor in Montreal, Can.

person of discernment and a proper one to be in charge of the newest and largest hotel. Of course he might rank even higher here if he belonged to the Association of Men Who Discovered Ty Cobb, for this is somewhat larger and not nearly so exclusive as the Johnson discovering group. The Book-Cadillac owners had to shoot high to bring Mr. Carruthers fluttering from his limb. He is considered the biggest hotel man in the country by many connoisseurs on the subject. He is the boss fellow in the Bloomer-Dupont group of taverns, which includes among others the Waldorf-Astoria, the Claridge, the Wallick, the Yates and the Woodstock, in New York; the Bellevue-Stratford in Philadelphia and a string of restaurants in London and Paris. The guests housed nightly in the string of hostleries over whose destinies Mr. Carruthers presides could carry New York for Davis and Whatshisname who ran with him. The tips passed every hour in those hotels would buy a fur coat for every woman in Africa; the amount of food consumed would keep a growing boy for a week. "Speaking of food, Mr. Carruthers has a reputation to sustain in the Book-Cadillac. The old Cadillac was known as the home and haunt of the American plan man par excellence. The place was famous all over the world for the number and excellence of the dishes that it could put upon the table in a given time. The menu contained as much pure reading matter as the Century Dictionary and any guest could have it all and as many courses as he pleased. They served nine or ten kinds of ham alone. "In order to be a waiter at the old Cadillac, a man had to take a physical examination with special emphasis on weight-lifting. The

## Famous Hotel Man



ROY CARRUTHERS

the finest specimens that the African race could produce. The expression "burly Negro" must have originated in the Cadillac. The smallest of the bus boys could have licked Jack Dempsey, and to be a regular waiter a man had to be able to juggle a grand piano in one hand while balancing a Marvin safe in the other. Hungry travelers, whose expenses accounts had been shattered by a la carte feeding elsewhere used to break down completely and be led sobbing from the dining room before they read more than half the menu. One man who claimed to be the official glutton of Arkansas, boasted that he would eat everything on the bill-of-fare and send word to the chef to warm up the reserves. He foundered on the hors d'oeuvre before he could get down to the serious eating at all.

"So, Mr. Carruthers, when you throw open the dining room doors to Detroit about the first of the month, tell the women and children to stand clear, for Detroit expects something from any hotel with the name Cadillac. Of course the good old days of the American plan meal have passed and the boys who used to let their conscience be their guide when the napkin was securely tucked into the collar, are now viewing the figures on the right side of the catalogue of viands with respect. But even so, don't stint us on the rations."

"Roy Carruthers broke into the hotel game because he had an idea that he could run a hotel better than most of the persons engaged in that occupation. Everyone believes, of course, that he can manage a ball club, edit a newspaper or conduct a tavern better than the lucky stiff who happens to be in the driver's seat. Roy was a wine agent on the Pacific coast for a time and, as such, he had to spend a lot of time in hotel bars urging the customers to crack open another case of the vintage that he was handling. He saw that there was a lot to be made with the average tavern and got rather bragg about his ability to improve on methods. "Well, all of a sudden, somebody invited him to try his hand at conducting the Cliff House in San Francisco, a hotel that had used as much red ink on its books as it used to come out of its tables. The owners of this place, if asked to define profit, would have spelled it prophet and said that it meant a guy who tried to guess in advance what the Minnesota football team would do. Just as soon as Roy took the helm, the Cliff House ceased to be such an object of derision that the crowd came up and barked at it. Soon it was paying."

"After the earthquake—we mean the fire—Mr. Carruthers became boss of the Palace Hotel, which was one of those joints where every room had heavy plush hangings and you expected somebody to step up and ask you if you cared to take a last look at the remains. Roy fixed the Palace up so that it didn't even remotely resemble an undertaking parlor and pepped up the service to correspond. It became a place where people could go without ordering black-bordered handkerchiefs."

"The next high spot hit by our hero was the Pennsylvania Hotel in New York which is, or was, (we haven't seen the afternoon paper) the largest hotel in the world. Some people said that it was too big to be practical, but Carruthers showed that the bigger they are the harder they fall for them, by building up a business of 2,500 per diem, not including the purely leewarder time on the reputation made when it was the last word in luxury—and among the last ones in price. They had to slip Roy a cut of the stock to get him back into harness, but any price was cheap for one with his batting average. He opened the windows in the Waldorf, threw a lot of its traditions into the alley, and made it a place where a man could get a good dinner without thinking that he was a fugitive from justice. "Roy went up his neck in the hotel business when prohibition was added to the national supply of comedy. Having been a wine agent and having seen the value of the bar to a hotel's fiscal side, Roy considered the Volstead act as anything but a boon. But he swallowed his disappointment and went to work to make his business pay without a bar. He has succeeded in that, too, despite what the veterans said about the impossibility of the task. Of course, bellboys will be bellboys and it probably is still possible at times to get a quart of genuine Three Star Tincture of Pils Iron in some of the Bloomer-Dupont hotels. But any

and that is all any hotel manager can do to get between the public and its things, which is what "Mr. Carruthers will not spend all his time in Detroit, because his other hotels will need him. He will be here should the Carruthers code demands. If he doesn't, he will soon learn, for Roy is a stickler for having things done the way that he found to bring best results. "This hotel genius was not to the business born. In fact, he never had any experience as an employee in any of the lower grades. He never stood behind the desk and pulled the pen out of the potato, and he probably wouldn't know what to do if some guest accosted him and demanded ice-water. But he knows where to get the men that know how to do things, which is what makes an executive in these days of big production. He was born in Wyoming, Ohio, but couldn't seem to develop a craving for that place. He moved west and became a sheep herder, or rancher. The sheep proved dull so he went into the horse-racing business. From horses he advanced to baseball magnets and it was while in that business that he saw Walter Johnson pitch and wrote east that there was a big blond boy out in Idaho who was shooting a baseball out of a cannon. As might be expected, baseball drove him to drink; not as a consumer but as a purveyor of champagne. He sold California champagne with such success that he convinced the most accomplished drinkers that it had all the merit of the French variety without the after-effects on the tab. "Detroit is fortunate to get a man of the Carruthers type to look after her new hotel. It is a virtual

guarantee that when the guest steps thru the front door, he will find a \$1.50 manicure, to the coal heaver, without any manicure at all, is doing his best to give him a little more than he pays for."

Formerly of Jamestown George O. Relf, associate with Mr. Carruthers in the Relf-Carruthers company, spent his boyhood in Jamestown and while a student in the local public schools spent his summers at Chautauque, assisting Mrs. Emma P. Ewing, noted household economist, in the capacity of demonstrator. After leaving school he was employed at the Hotel Atheneum at Chautauque, there gaining his first hotel experience. Going to Kansas City, Mo., as a young man, he entered the employ of A. J. and D. J. Dean, formerly of Sherman in this county, who conducted the Hotel Baltimore and the Midland hotel in that city, and in a few years became manager of these two hostleries. Fourteen years ago he formed a corporation which leased the Hotel Utah at Salt Lake City, Utah, of which he is managing director. This hotel, of 530, is one of the largest and finest in the west and is known the world over.

Mr. Relf was visiting his sister, Mrs. Mimer S. Crissey, here recently and while in the city took occasion to look into the local hotel situation. He learned that there would perhaps be an opportunity to lease the Hotel Jamestown and on his way back to Salt Lake City stopped off at Detroit and talked the matter over with Mr. Carruthers. It was decided to submit a proposition to lease the local hotel on a 30-50 basis if the necessary arrangements could be made with Hotel Jamestown, Inc. Mr. Relf returned to this city to begin the negotiations, Mr. Carruthers joining him

here a few days later and the proposition being submitted to Frank O. Anderson, president of the board of directors. Mr. Anderson called a special meeting of the board for Wednesday afternoon of this week to take action on the offer, and, judging from sentiments expressed by members of the board interviewed by The Journal it is practically certain that the hotel will be leased to these two experienced hotel men.

It is planned by Mr. Carruthers to retain his residence in Detroit, and make frequent visits to Jamestown on his way to and from New York city on hotel business. Mr. Relf will continue as managing director of the Hotel Utah, coming east occasionally.

"It is not our plan to make any changes in the policy or the staff of the Hotel Jamestown," said Mr. Carruthers while here.

Notice  
Jamestown Lounge upholsterers re-sume operation Wednesday morning, Jamestown Lounge Co. 622

MAN DIES IN CRASH  
POMONA, N. J., July 6.—Charles Brown, Jr., was killed and four other men were injured in an automobile collision near here. All were from Philadelphia, but their car bore a New York license. One of

**VAN SAYS:**  
Read My Story on Page Three

The injured men said that Joseph he could not be found after the Link of New York was driving but silent.

Monthly Style Service

The Edythe  
By Riley

Style Service model for July

To add grace, dignity, and smartness to your costume and keep step with the newest footwear fashion this month, no other style quite compares with this model. Surely "The Edythe" appeals to all that is fine and feminine.—Originated in light weight, glossy black patent leather, with exquisite custom front effects, a beautiful toe—not the extreme short one, yet not too long—and has the much favored block heel.—Ideal for summer needs.

Designed and Produced By Riley

Newhouse "Shoe House"  
21 Main St. Just Below Erie R. R.

## Smart Fashions For Vacation Days!

Wearables Gay of Tint and Varied of Silhouette, For Summer Sports, Parties, Tea and Dancing

Cool Summery Frocks Priced Especially Low.

- Silk Frocks for Party and Evening Wear ..... \$15.98 to \$39.00
- Silk Frocks for Daytime Wear ..... \$9.98 to \$24.98
- Tub Silk and Silk Crepe de Chine Sport Frocks .... \$9.98 to \$15.98
- No outfit could be complete without one or more of these attractive summertime frocks.
- Fine French Voile Dresses ..... \$5.98 to \$9.98
- Cotton Broadcloth Dresses ..... \$2.95 to \$5.98
- All Summer Coats at Great Reductions.



## July Special Sale

House Dresses, Porch Dresses,

Lot No. 1—\$1.49

New and smart dresses of fine ginghams and linen finish materials, all neatly trimmed, our regular \$1.98 dresses on special sale.

Lot No. 2—\$1.19

This lot of summer porch dresses or house dresses are wonderful values at this low price, snappy styles in neat checks, stripes and plain material.



## July Special Sale

- Girls Wash Dresses ..... \$1.98
- This lot contains all new pretty styles, regular \$2.50 to \$2.98 dresses.
- Girls' Wash Dresses ..... \$1.49
- Special sale of \$2.00 dresses, in fine ginghams and linen finished fabrics.
- Extra Special Girls' Dresses ..... 95c
- One lot of \$1.25 and \$1.50 dresses.
- Girls' and Boys' Khaki Outfits ..... \$1.25 to \$2.98

## July Specials From Our Many Specialty Departments

<p><b>From the Linen Shop Second Floor</b></p> <p>We have substantial attractions to offer in sheets, pillow cases, towels, toweling that will interest the most thrifty housewife.</p> <p>81x90 Bed Sheets, seamless, at \$1.50, \$1.75 to \$1.95</p> <p><b>Extra Special Bed Sheets</b></p> <p>Size 63x90 ..... \$1.39</p> <p><b>Pillow Cases</b></p> <p>42x36 and 45x36 29c-39c-49c</p> <p><b>Ripplette Bed Spreads</b></p> <p>With colored stripes, size 81x90 ..... \$2.75</p> <p><b>Novelty Silk Spreads</b></p> <p>81x105 ..... \$8.50</p> <p>72x105 ..... \$7.98</p> <p>81x90 Sets ..... \$9.98</p> <p>72x90 Sets ..... \$8.75</p> <p><b>Dwight Anchor Tubing</b></p> <p>42 in. wide ..... 45c</p>	<p><b>From the Silk and Wash Goods Dept., 2nd Floor</b></p> <p>\$3.50 Printed Silk Crepes, special ..... \$2.49</p> <p>\$2.50 and \$3 Printed Silk Crepes, special ..... \$1.98</p> <p>\$2.50 Striped Silk Broadcloth, extra heavy quality ..... \$1.98</p> <p>Tub Silks ..... \$1.49 yd.</p> <p>Striped Silk Pongee, striped and check fine quality Tub Silks.</p> <p><b>Special \$1.00 yd.</b></p> <p>Checked sffk pongee, regular \$1.50 quality. Imported \$1.75 Rayon stripes, imported wash goods, regular \$1.98 to \$2.50 value.</p> <p>New Chiffon Floral Voiles ..... 50c to 95c yd.</p> <p>59c Dress Voiles 39c</p> <p>One lot of new pretty patterns of fine quality voiles.</p>	<p><b>From the Lingerie Shop Third Floor</b></p> <p><b>Rubber Reducing Corsets, Madame X and Fade Away At Special Sale Prices</b></p> <p>\$9.85 Madame X ..... \$5.98</p> <p>\$7.85 Madame X ..... \$5.98</p> <p>\$9.98 Fade Away ..... \$5.98</p> <p><b>Two Extra Specials R. &amp; G. Girdles</b></p> <p><b>R. &amp; G. Satin Brocaded Girdles \$1.98</b></p> <p>Regular price \$3, excellent quality pink satin brocade, Rayon satin top binding, 6 hose supporters.</p> <p><b>R. &amp; G. Girdles Special \$1.49</b></p> <p>This 14 in. pink clasp around girdle, hook front, wide snug panel back with 2 sections of knitted elastic.</p>	<p><b>From the Drapery Shop Fourth Floor</b></p> <p>Summer Cretonnes for interior or porch decorations ..... 39c to \$1.25 yd.</p> <p>Awning Stripes for porch chairs and pillows at ..... 50c yd.</p> <p>Ruffled Curtains with tie-backs, special at ..... 95c and \$1.45 pr.</p> <p><b>Nelson's Special Silk Hose \$1.35 pr.</b></p> <p>The best full fashioned silk hose that money can buy at regular price \$1.50.</p> <p><b>Forest Mills Underwear</b></p> <p>3odice and Tubular Vests—39c Vests ..... 25c</p> <p>50c Vests ..... 39c</p> <p>75c Union Suits ..... 59c</p> <p>Gordon Rayon (Fibre Silk) Underwear \$1.00 to \$2.50</p>
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# Nelson's Store of Specialty Shops

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